



“We prepare you to pass the first time!”

QUICK LEARNING SCHOOL

Insurance • Securities • Real Estate

OUR MISSION:

To achieve a pass ratio of 90% or better by providing the best training in prelicensing, exam preparation, and continuing education in our industry.

Now is a good time for
your support staff to get
licensed with the most
recommended
Prelicensing school!

-
- CA State Insurance Licensing Exam Preparation
 - Insurance Prelicensing Classroom and Online Training
 - Tutoring Services
 - Local School Branches
 - Continuing Education

Quick Learning School

Insurance • Securities • Real Estate
Preparing you to pass the first time

Enrollment

Registration is accepted in any of the following ways:

Phone:

Concord Branches or Peninsula Satellites – (925) 676-1526
San Jose Branch (408) 453-8133

Online: www.quicklearningschool.com

Fax:

Concord (925) 682-5493 / San Jose (408) 453-8133

In Person:

Either Concord or San Jose Branches.

Refund/Cancellation

Insurance Prelicensing

All cancellations or requests for refund must be submitted in writing for 100% refund LESS a non-refundable \$75.00 registration fee for insurance prelicensing. After 60% attendance or thirty (30) days from the original enrollment date, whichever comes first, all fees are non-refundable. Upon registration, “online course” fees are non-refundable.

Exam Prep Course

Rescheduling requests must be received prior to the exam prep course. One time rescheduling is permitted. Fees for exam prep courses are nonrefundable after three (3) days from date of enrollment. Enrollment is valid for six (6) months.

Course Material

All books, study aids, and CD's are non-refundable. Materials purchased together in a package deal are non-refundable.

Study Aids/Materials

Life Agent Textbook.....	\$55.00
Property & Casualty Textbook.....	\$55.00
Life Playbook (<i>Q&A with explanations</i>)	\$55.00
Property & Casualty Workbook (<i>Q&A with explanations</i>)	\$55.00
QLS Life or Fire Flashcards	\$45.00

Exam Prep Course Tuition

Exam Prep Intensive: Life OR Property & Casualty\$149.00
(*Full-day exam prep intensive – reviews questions and answers with test tips*)

Securities – Series 6 & 63 Exam Prep\$475.00
(*3 day exam course includes tuition and classroom study guide. Textbooks are not included in this tuition*)

CA Insurance Prelicensing Provider Number: 19830
Does not imply endorsement from the CA DOI.

Enrollment Information

Insurance Prelicensing Course Fees

52-hrs Life Agent with Accident & Health Prelicensing Tuition Only \$225.00
(*40 hours Life Agent and 12 hours Code & Ethics Prelicensing*)

52-hrs Property & Casualty-Broker/Agent Prelicensing Tuition Only..... \$225.00
(*40 hours Fire & Casualty and 12 hours Code & Ethics Prelicensing*)

32-hrs Personal Lines Prelicensing Tuition Only \$225.00
(*20 hrs Personal Lines and 12 hours Code & Ethics Prelicensing*)

92-hrs Insurance Prelicensing Tuition Only \$450.00
(*40 hours Life Agent, 40 hours Fire & Casualty, and 12 hours Code & Ethics*)

40-hrs Life Agent Prelicensing OR Fire & Casualty – Broker/Agent Prelicensing Tuition Only \$225.00

20-hrs Accident & Health Prelicensing Tuition Only \$225.00

12-hrs Code & Ethics Tuition Only\$135.00

**52-hrs Life & Health Online Training Tuition
Includes required hours and online exam prep\$99.98

**52-hrs Fire & Casualty Online Tuition
Includes required hours and online exam prep\$99.98

**12-hrs Code & Ethics Online Training Tuition Only.....\$19.99

**We recommend adding classroom exam prep, call us and find out why. *Please inquire about our corporate rates and package deals.*

California Insurance License Types

Life Agent with Accident & Health Agent License

Life Agent license is required to solicit and sell life insurance and annuity products. Accident & Health Agent allows for the solicitation of the following products included and not limited to: long term care, managed care plans, disability income, medical supplement plans, Medicare supplement plans, etc.

Property & Casualty – Broker/Agent License

Required for the solicitation and selling of auto insurance, homeowners, commercial policies, workers compensation, liability insurance, etc.

Personal Lines License

This license allows the transaction of personal lines insurance; such as personal auto insurance and homeowners.

Other license types available include: Life Only Agent, Life Settlement Broker, Accident & Health Only Agent, and Limited license auto insurance are other types of licenses available. Please contact our office directly for information relating to these license types.

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Obtaining a California Insurance Licensing

A candidate applying for a California Insurance license MUST complete the prelicensing requirement for license type desired prior to taking the state exam. The licensing process requires:

STEP 1 Complete the California Insurance Pre-licensing Requirements

Life Agent with Accident & Health License

- ☐ Life Agent Only
- ☐ Accident & Health Agent

40-hrs Life Agent pre-licensing (includes Accident & Health)
AND 12-hrs Code & Ethics

*Number of Questions: 160
Time: 3 hours 15 minutes (195 minutes)
Passing Score: 60% or better

Property & Casualty-Broker/Agent License (Formerly Fire & Casualty-Broke/Agent)

- ☐ Property Broker - Agent
- ☐ Casualty Broker – Agent

40-hrs Property & Casualty – Broker/Agent pre-licensing
AND 12-hrs Code & Ethics

*Number of Questions: 160
Time: 3 hours 15 minutes (195 minutes)
Passing Score: 60% or better

Personal Lines – Broker/Agent License

- ☐ Personal Lines – Broker/Agent

20-hrs Personal Lines pre-licensing AND
12-hrs Code & Ethics.

*Number of Questions: 85
Time: 90 minutes
Passing Score: 60% or better

STEP 2: Register, schedule your State Insurance License Exam with PSI and Pass! (Best to schedule while your completing the prelicensing)

Register & Schedule your state exam: www.psiexams.com

PSI Exams: 1-800-733-9267

1. On the right column of the webpage, select:
Registration for an Examination:
2. Select:
 - a. Organization: **Government/State Licensing Agencies**
 - b. Jurisdiction: **California**
 - c. Account: **CA Department of Insurance**
 - d. Select PSI or CDI Site and Exam type
3. Fee will appear (**\$50 for CDI and \$83 for PSI Site)
4. Click “Register”
5. Input required personal information
6. Under “School” section, please note we are:
19830 American Financial Educators, Quick Learning School.
7. Continue to payment in order to select exam site
8. Click on Schedule exam
9. Select CDI Sites (**\$50.00-San Francisco or Sacramento) or PSI Sites (\$83.00 includes a convenience fee -Hayward, San Francisco, Sacramento, Santa Clara or Walnut Creek)

Remember to arrive at your scheduled state exam 20 minutes early and bring valid and current picture identification.

STEP 3: File an Application with CA Department of Insurance for a license (After passing the licensing exam)

Upon passing the State licensing exam, then file an application with the California Department of Insurance. Current CA Insurance License filing fee: **\$170.00 (Updated 5/1/2015)

Visit our website at: www.quicklearningschool.com

1. Click on “Career Resources” on the left panel
2. Select the link “ [CA Insurance License Application](#)”
3. You will be redirected to a new page
4. Select: [Start new Application](#) link
5. Follow the steps to file for the exam
6. You will be prompted at the end of the application to pay the licensing fee of **\$170.00.

Contact Numbers

CA Department of Insurance: 1-800-967-9331
PSI Exams: 1-800-733-9267

Exam and Fingerprint Fees

Current Exam Fee: CDI Site - **\$50.00 OR PSI Site - \$83.00
One time Live Scan Fingerprinting fee: CDI Site - \$58.30 OR
PSI Site - \$68.95 (Updated 4/12/2014)

*10 additional questions are included in the exam and do not count towards your score. Passing score is based 60% or better on 150 questions. The 10 questions that do not count against your score are not revealed.

****Effective March 1, 2015 the California Department of Insurance will increase the licensing fee to \$170.00 AND the licensing exam fee will increase to \$50.00.**

(Updated 5/2015)

Concord Location

2015 ☐ April - July ☐ 2015

1465 Civic Court, Suite 940, Concord, CA 94520
(925) 676-1526 Fax (925) 682-5493 1-800-854-2367

April 2015

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
		1	2	3	4	5 Easter
L1/2	L3/4	L5/6	L7/8	L9 /C1	C2/3	LEPI
PC1/2	PC3/4	PC5/6	PC7/8	PC9	PCEPI	
L1/2	L3/4	L5/6	L7/8			

May 2015

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
				L9 /C1	C2/3	LEPI
PC1/2	PC3/4	PC5/6	PC7/8	PC9	PCEPI	Mother's Day
L1/2	L3/4	L5/6	L7/8	L9 /C1	C2/3	LEPI
Memorial Day	PC1/2	PC3/4	PC5/6	PC7/8	PC9	PCEPI

June 2015

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
1	2	3	4	5	6	7
	L1/2	L3/4	L5/6	L7/8	L9 /C1	C2/3
PC1/2 LEPI	PC3/4	PC5/6	PC7/8	PC9	PCEPI	Father's Day
					PC1/2	PC3/4
PC5/6	PC7/8					

July 2015

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
		PC9	PCEPI	Independence Day Observed		5
L1/2	L3/4	L5/6	L7/8	L9 /C1	C2/3	LEPI
PC1/2	PC3/4	PC5/6	PC7/8	PC9	PCEPI	
PC1/2	PC3/4	PC5/6	PC7/8	PC9		

*SF Peninsula Classes

2015 ☐ April - July ☐ 2015

Property & Casualty Prelicensing (Burlingame Satellite)
Life Agent w/Accident Health Prelicensing (San Francisco Satellite)

April 2015

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
		1	2	3	4	5 Easter
L1/2	L3/4	L5/6	L7/8	L9		
(San Francisco 8:30 a - 5:30 p)						
					PCEPI	

May 2015

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
				1	2	3
L1/2	L3/4	L5/6	L7/8	L9		Mother's Day
(San Francisco 8:30 a - 5:30 p)						
LEPI						
					PCEPI	
Memorial Day						

June 2015

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
L1/2	L3/4	L5/6	L7/8	L9		
	LEPI					
L1/2	L3/4	L5/6	L7/8	L9		
LEPI						

July 2015

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
		1	2	3	4	5 Independence Day Observed
L1/2	L3/4	L5/6	L7/8	L9		
LEPI						

San Jose Location

2015 ☐ May - August ☐ 2015

123 East Gish Road, San Jose, CA 95112

(408) 453-8133 Fax (408) 453-3855 1-800-829-8293

May 2015

Mon 27	Tues 28	Wed 29	Thurs 30	Fri 1	Sat 2	Sun 3
					C1/2	C3
PC1/2	PC3/4	PC5/6	PC7/8	PC9	Series 63	Mother's Day
PCEPI					C1/2	C3 LEPI
18	19	20	21	22	23	24
PC 1	PC 2	PC 3	PC 4	PC 5		
25 Memorial Day	L 1/2 PC 6	L 3/4 PC 7	L 5/6 PC 8	L 7/8 PC 9	L9 /C1	C2/3

June 2015

Mon 1	Tues 2	Wed 3	Thurs 4	Fri 5	Sat 6	Sun 7
LEPI	C1	C2	C3		L1/2	L3/4 PCEPI
PC1/2 L5	PC3/4 L6	PC5/6 L7	PC7/8 L8	PC9/C1 L9	C2/3 Notary	LEPI
PCEPI					LEPI	RE Cram
22	23	24	25	26	27	28
L1/2	L3/4	L5/6	L7/8	L9	C1/2 Series 6	C3 Series 6
29	30					
LEPI PCEPI:1	PCEPI:2					

July 2015

Mon 29	Tues 30	Wed 1	Thurs 2	Fri 3	Sat 4	Sun 5
				Independence Day Observed		
PC1/2	PC3/4	PC5/6	PC7/8	PC9/C1	C2/3 Notary	LEPI
PCEPI					C1/2 Series 63	C3 RE Cram
20	21	22	23	24	25	26
L1/2	L3/4	L5/6	L7/8	L9	PC1/2	PC3/4
27	28	29	30	31		
LEPI PC5	PC6	PC7	PC8	PC9		

August 2015

Mon	Tues	Wed	Thurs	Fri	Sat 1	Sun 2
					C1/2	C3 PCEPI
3	4	5	6	7	L5/6 Notary	L7/8
L1	L2	L3	L4			
PC1/2 L9	PC3/4	PC5/6	PC7/8	PC9/C1	C2/3	LEPI RE Cram
20	21	22	23	24	25	26
L1/2	L3/4	L5/6	L7/8	L9	C1/2 Series 6	C3 Series 6
27	28	29	30	31		
LEPI						

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Class Code	Course Title
L1 - L9	Life Agent Prelicensing (40 hrs)
C1 - C3	Code & Ethics Prelicensing (12 hrs)
PC1 - PC9	Property & Casualty-Broker/Agent PL (40 hrs)
Notary	Notary Classes and Exam
Series 6 EP	Series 6 & 63 Cram Course (Weekend)
L Prep or PC Prep	Life or Property & Casualty Exam Preparation
LEPI or PCEPI	Life/A & H or P & C Exam Preparation Intensive

Class Type	Class Times	Description
Day	8:00 am - 5:00 pm	Two modules: Morning Session - 8 am - Noon / Afternoon Session- 1 - 5 pm
Evening	6:00 pm - 10:00 pm	One Module
Weekends	8:00 am - 4:50 pm	Two modules: Morning Session - 8 am - Noon / Afternoon Session- 1 - 5 pm
Exam Prep	6:00 pm - 9:45 pm	Designed to specifically prepare you for the licensing exam.

****Class schedule subject to change without notice.**

Satellite Locations - Please call one of the branch offices to register. Upon enrollment, we disclose the exact office address: San Bruno and San Francisco.

School branch hours and locations

Quick Learning School of Concord	
1465 Civic Court, Suite 940, Concord, CA 94520 (925) 676-1526 Fax (925) 682-5493	
Monday - Thursday	8:30 am - 4:30 pm
Friday	8:30 am - 2:00 pm
Saturday and Sunday	Closed
*Office hours are subject to change without notice. Office hours do not effect class times. Please see specific class times above.	

Quick Learning School of San Jose	
123 East Gish Road, San Jose, CA 95112 (408) 453-8133 Fax (408) 453-3855	
Monday - Thursday	9:00 am - 6:00 pm
Friday	9:00 am - 2:00 pm
Saturday	Closed by appointment
Sunday	Closed
*Hours are subject to change without notice. Office hours do not effect class hours.	

QLS Exclusive Insurance License Exam Prep Intensive™

We offer a **full-day** Property & Casualty or Life with Accident & Health Agent Exam Prep Intensive for those who completed the Prelicensing requirement online AND/OR need assurance in passing the state licensing exam. This course is specifically designed for you. *Please note: this course does not replace the state pre-licensing requirements.*

Pass the State Licensing Exam the First Time

What is the Exam Prep Intensive?

During the full-day Exam Prep Intensive (EPI), students can expect to be fully immersed in reviewing key concepts, 300 – 400 practice questions & answers, and test taking strategies. With the use of “Accelerated Learning Techniques” you will grasp and retain more information that will keep you give you the mindset and focus on passing the exam.



Take the course while you are in the process of completing the online training and then a second time prior to sitting for the state licensing exam. Remember: “Repetition is the mother of all learning!” Prior to sitting for the EPI, we strongly encourage each student to schedule their exam within 3 days of the EPI.

Life Exam Prep Intensive™		
Concord	San Francisco	San Jose
Full Day Exam Prep May 3, 2015: 8:30 am – 4:30 pm May 17, 2015: 8:30 am – 4:30 pm June 15, 2015: 8:30 am – 4:30 pm June 27, 2015: 8:30 am – 4:30 pm July 12, 2015: 8:30 am – 4:30 pm July 25, 2015: 8:30 am – 4:30 pm	Full Day Intensive Only May 11, 2015: 9:00 am – 4:30 pm June 9, 2015: 9:00 am – 4:30 pm June 29, 2015: 9:00 am – 4:30 pm July 20, 2015: 9:00 am – 4:30 pm	Full Day Intensive Only May 17, 2015: 9:00 am – 5:00 pm June 1, 2015: 9:00 am – 5:00 pm June 14, 2015: 9:00 am – 5:00 pm June 29, 2015: 9:00 am – 5:00 pm July 12, 2015: 9:00 am – 5:00 pm July 27, 2015: 9:00 am – 5:00 pm

Property & Casualty Exam Prep Intensive™		
Concord	Burlingame	San Jose
Full Day Intensive May 9, 2015: 8:30 am – 4:30 pm May 31, 2015: 8:30 am – 4:30 pm June 20, 2015: 8:30 am – 4:30 pm July 18, 2015: 8:30 am – 4:30 pm	Full Day Intensive Only TBA May, 2015: 9 am – 5:00 pm TBA June, 2015: 9 am – 5:00 pm TBA July, 2015: 9 am – 5:00 pm	Full Day Intensive Only May 11, 2015: 9:00 am – 5:00 pm May 30, 2015: 9:00 am – 5:00 pm June 7, 2015: 9:00 am – 5:00 pm June 15, 2015: 9:00 am – 5:00 pm June 29 & 30, 2015: 6:00 pm – 10:00 pm July 13, 2015: 9:00 am – 5:00 pm August 2, 2015: 9:00 am – 5:00 pm

Tuition Rate for Exam Prep Intensive

The tuition is good for three (3) months from the date of registration. Tuition includes the exam prep course and workbook with practice questions & answers with explanation. Fees for exam prep courses and materials are non-refundable and non-transferrable. Rescheduling is permitted prior to scheduled exam prep date.

Life with Accident & Health Agent Exam Prep Intensive	\$149.00
Property & Casualty Exam Prep Intensive	\$149.00
Life with Accident & Health Agent Exam Prep Intensive AND Property & Casualty Broker/Agent	\$275.00

To Enroll Now Call (408) 453-8133 or (925) 676-1526

“Designed for you to pass your Securities licensing exam the first time!”**Why get Series 6 & 63 licensed?**

As a licensed Life Agent, the series 6 & 63 license is the minimum securities license with your Life Agent license required to solicit, offer, and sell variable products. Variable products are life insurance products tied to the stock market (equities) through the use of mutual funds. Offer your clients a solution to fixed rates!

Focus on what is necessary to pass the first time! Simplify the process of preparing for your exam with focus on key points and concepts. Unlike the insurance licensing exam, there are no Prelicensing requirements. That leaves it up to you, the student, to prestudy. When left on your own most people ask what is the least I can do expecting the best results. You will get what you put into it.

Prepare (prestudy) → Attend the exam prep → Study → Pass the exam

Visit our website and watch our video on how to prepare for the series 6 and 63 exam. (available 4/30/2015)

Securities Series 6 & 63 Exam Prep Dates		
Location	Series 6	Series 63
San Jose	June 27 & 28, 2015	May 9, 2015
	August 25 & 26, 2015	July 18, 2015
Concord	June 26 & 27, 2015	July 7 & 8, 2015

Orientation Session - Securities licensing process and preparing to pass the exam the first time!

Online Video to prepare you on what to do to schedule your exam and best study practices. (Available 4/30/2015)

Series 6 – 2 Day Exam Prep

Investment Company Products/Variable Contracts Representative Exam, Saturday and Sunday: 8:30 am – 4:30 pm

In this live two day seminar, we discuss key topics in the following areas of testing: Securities markets, investment securities, and economic factors; securities and tax regulation; marketing, prospecting and sales presentation; and evaluation of customers. We will, also, review questions and answers to prepare you to pass the Series 6 exam the first time by using “accelerated learning techniques”.

Series 63 – Two Evening Exam Prep in Concord or One Saturday in San Jose

Uniform Securities Agent State Law Exam, Evening: 6:00 pm – 9:30 pm (Concord) or 9:00 am - 5:00 pm (San Jose)

In these evening sessions, we discuss key topics necessary for you to understand in the following areas of testing: Registration of persons, securities, business practices, and administrative provisions and other remedies. We also review questions and answers to prepare you to pass the Series 63 exam the first time through the use of “accelerated learning techniques”.

Tuition and Class Fees

Series 6 Classroom Exam Prep	\$375.00
Includes: Two days of classroom training and study materials.	
Series 63 Classroom Exam Prep	\$275.00
Includes: Two evenings of classroom training and classroom study materials.	
Series 6 & 63 Exam Prep	\$475.00
Includes: 3 days of classroom training and classroom materials.	

Course textbooks are available separately from the classroom tuition and may be purchased. Online exam prep option as well. Visit our website at: www.quicklearningschool.com

Call Now to Enroll
1-800-854-2367 or 1-800-829-8293

American Financial Educators
Quick Learning School
Insurance ▪ Securities ▪ Real Estate
1465 Civic Court, Suite 940, Concord, CA 94520
123 East Gish Road, San Jose, CA 95112
(925) 676 - 1526 Fax (925) 682-5493
www.quicklearningschool.com

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PAID
CONCORD, CA
PERMIT NO. 735

☐ Concord ☐ Burlingame (P & C Only) ☐ San Francisco (Life & Accident & Health Only) ☐ San Jose

Student Information

Student Name _____
Address _____
City, Zip Code _____
Social Security No. _____
Day Phone _____
Evening Phone _____
Email _____

Company Information

Company Name _____
Manager/Recruiter _____
Address _____
City, Zip Code _____
Phone No. _____
Email _____

Course Information

- ☐ 40 hrs Life Agent Prelicensing (L1 - L9)
Class Dates _____
- ☐ 40 hrs Property & Casualty-Broker/Agent Prelic. (PC1-9)
Class Dates _____
- ☐ 12 hrs Code & Ethics Prelicensing (C1 - C3)
Class Dates _____
- ☐ Exam Prep Intensive Life or Property & Casualty
Class Date _____
- ☐ Series 6 & 63 Exam Prep
Class Dates _____

Course Materials

- ☐ Classroom Textbook (required)
Circle one or both - Life Fire
- ☐ Workbook - Q & A with explanations (optional)
Circle one or both - Life Fire
- ☐ Exam Prep (Optional)
Circle one or both - Life Fire
Exam Prep Date _____

Method of Payment

☐ Check No. ☐ Visa / MC / AMEX
Billing Addr: _____ Exp. Date _____
Card No. _____
Cardholder Signature _____

Tuition

Please refer to catalog for pricing.

Tuition _____
Textbook _____
Study Material _____
Exam Prep _____
S & H _____
Total Due _____

Refund/Cancellation Policy

Cancellations must be submitted in writing for 100% refund, less \$75.00 non refundable registration fee. After 60% percent attendance or thirty (30) days from the original enrollment date, all fees are non-refundable. Fees and tuition for exam prep, computer study, and materials are non-refundable. By signing below, I have read and agree to the Refund/Cancellation policy. I understand any cancellations must be submitted in writing and are subject to a \$75.00 nonrefundable registration fee. Enrollment is valid for up to six months from the date of original enrollment.

Student Signature

Print Name

Date